

# Traffic Enforcement as a Service

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## How It Works:

### **1. Qualification Assessment:**

- \* Techpro conducts an assessment to determine your
  - community's qualification for TEaaS.
- If qualified, we will strategically select locations for installation of Traffic Enforcement cameras.

### 2. Installation and Maintenance:

- **\*** Techpro covers the cost of hardware and installation.
- \* Your community may need to provide a power source.
- \* We handle all maintenance and servicing of the equipment.

## **3. Violation Management:**

\* Research of violations and issuance of citations are managed by Techpro.

\* Citations are sent via USPS and/or email in your community's name.

### 4. Payment and Revenue sharing:

- Fines are paid directly to the community through a Techpro provided online payment system, by mail, or in person.
- **\*** Communities retain 25% of collected fines,
  - with Techpro invoicing for 75%.

### **5. Collections and Enforcement:**

- \* Techpro manages the collections process including follow up letters, emails and/or phone calls.
- **\*** The community enforces disciplinary actions for unpaid fines.

# **Community Responsibilities:**

## **1. Notification of TEaaS:**

- \* Inform residents about the TEaaS program, including the fining schedule and consequences of non-payment.
- Residents are accountable for fines issued to their guests

### **2. Visitor Notices:**

- \* Post TEaaS Notices at Community Entrances
- \* Include fine information on visitor passes.

### **3. Gate Officers:**

- Gate officers will scan drivers licenses and enter license plate data into the visitor management system (unless this is automated) for every vehicle.
- \* Techpro will be provided remote access to the visitor management system for violation research.

## 4. Minimum Fining Schedule: (Fines Can Be Higher)

Offense Number	Resident	Resident Guest	Vendor	Independent Contractors
First Offense	\$50	\$25	\$25	\$25
Second Offense	\$75	\$35	\$35	\$35
Third and Subsequent Offenses	\$100	\$75	\$75	\$75
Unpaid Fines Penalty	Transponder Deactivation	Resident Transponder Deactivation	Denial of Access	Denial of Access

**\*** Optionally, communities may issue a free warning

with a \$3.00 plus postage charge per warning citation.

## **Frequently asked questions:**

#### Q. How does a community qualify for the Traffic Enforcement as a Service complete package?

- A. We offer various versions of our TEaaS program. In order to qualify to for the complete package, your community must meet these minimum requirements:
  - Have a visitor management system with remote access.
  - Keep a record of the driver's license and license plate number of every vehicle that enters your community.
  - Have a record of the license plate number of every residents' vehicle.
  - Be willing to have fines issued for traffic violations to all residents, visitors, vendors and independent contractors with some minor exceptions.

## **Q.** What if my community does not meet all of the above requirements?:

A. We have other variations of our TEaaS that may be more suitable for your needs. We could outright sell you the traffic enforcement devices, or rent/lease them to you and then we could still handle all of the violation research, citations and collections for a different revenue share structure.

## Q. Who owns the radar speed cameras with the TEaaS program?:

A. If you qualify for the complete program, then Techpro will own the devices. We will be responsible for installing, servicing and maintaining them and if they fail we will be responsible for the repair or replacement.

## Q. Does the community need to pay Techpro for fines that do not get paid?

A. No! We only get paid when you get paid. The only requirement we have is that the community will enforce the penalties for non payment.

#### Q. How does Techpro get paid?

A. Techpro will invoice the customer for a percentage of the fines they have already collected. There is no upfront payment required with our TEaaS program.

## **Q.** How many radar/stop sign cameras will you install in our community?

A. There is no limit to the number of devices we are willing to install as long as we believe we can accomplish 2 goals.

First, we want to make the community safer for your residents and their families. Secondly we want to make sure the location of the device will be able to produce enough revenue in fines to at least cover our expenses.

## Q. Who selects the locations for the traffic enforcement devices?

A. We will select locations based on your community's input along with the experience of our team. All locations will be approved by your community before doing any hardwire or physical installation.

#### Q. Do you have mobile trailers with speed cameras?

A. Yes, we have mobile trailers with speed cameras available for no additional cost for our local communities in South Florida. If you are located outside of our local area, we can work out a sale, lease or long term rental of mobile units for your community.

#### Q. What if we already own our own speed cameras?

A. If the devices are compatible with our system, we can still provide the same back end service handling all your violations, citations and fines and for a smaller share of the revenue.

#### Q. Do you ticket all vehicles?

- A. We do not ticket the following:
  - Official delivery vehicles such as USPS, UPS, FedEx, Amazon (company vehicles)
  - Official government vehicles including law enforcement, city/county workers, federal vehicles
  - Utility company vehicles

#### Q. Is there a contract required?

A. Yes, our service requires a substantial upfront investment plus a lot of labor for the research of violations and issuing of citations. There will be a 3 year contract.

#### **Q.** How much should we fine residents?

A. We have provided what we believe the minimum fines should be for residents. However each community can establish their own fining schedule. For communities with higher net worth residents the fines might need to be higher than for others.

#### Q. How much should we fine non-residents?

A. We have provided what we believe the minimum fines should be for resident visitors, vendors and independent contractors. Each community can establish their own fining schedule but keep in mind, if the fines are too high, many of the vendors and independent contractors may decide to simply never return to the community rather than pay the fine and be more careful when driving in the community. We recommend fines be lower for non residents.

#### Q. Do you fine Uber, Uber Eats, and DoorDash drivers?

A. Independent contractors like Uber Eats and DoorDash make up more than 50% of the drivers in most communities. Everyone driving inside the community needs to follow the posted speed limits and stop signs. If you only issue citations and fines on the residents we fail to achieve the goal of a safer community for the residents and their families. Therefore it is imperative to cite and fine anyone driving in an unsafe manner inside the community.

#### Q. What happens if a resident doesn't pay their fine?

A. Each community sets its own enforcement policies for unpaid fines. Typically, residents are responsible for fines related to their household members and guests. Non-payment penalties may include deactivation of entrance transponder or restricting access to community amenities. Most HOAs have the authority to enforce fine payments through various measures.

#### Q. Q: What happens if a Vendor or Independent Contractor does not pay their fines?

A. If a fine is not paid within 45 days of the original citation, Techpro will send a past due notification via email and/or USPS mail, warning that unpaid fines may result in being denied access to the community. Additionally, Techpro will notify gate security to update the visitor management system with a BOLO and the original citation date. If the violator attempts to enter within 90 days from the original citation date the gate officer will issue a verbal warning about the overdue fine and will explain that they can pay their fine online, by mail or even in person at the management office. Failure to pay within 90 days will result in denied entry until the fine is settled.

#### Q. Can we just buy the devices and manage them ourselves?

A. Of course! We would be happy to sell or lease the equipment to you. Most communities prefer not to purchase themselves because of the relative high cost to purchase, install and maintain them.

## **Q.** Will the traffic enforcement devices remain in one location for the entire contract term?

A. We want the traffic enforcement cameras to provide the maximum benefit to the community possible. If we find that circumstances have changed and a certain camera is no longer producing the desired results, we may, at our discretion, choose to remove or relocate those devices. Any new installation location that requires mounting or wiring to HOA property will be pre approved by the HOA prior to installation.

#### Q. Does traffic enforcement with citations and fines work at making a community safer?

 A. Yes, in our experience, the community will see a reduction of traffic safety violations of over 70% as long as the enforcement program is properly managed and enforced.

